



Membership

For Funders, Grantmakers and Philanthropy Serving Organizations

Philanthropy Massachusetts promotes the practice and expansion of effective and responsible philanthropy to improve the health and vitality of its region.

Get **FREE** access to events and services with your membership!

MEMBER BENEFITS

- **CONNECT with 2000+ colleagues** at hundreds of Foundations, Grantmaking and other Philanthropic organizations and hundreds of Nonprofit organizations in Massachusetts.
- **LEARN ABOUT PHILANTHROPY:** In-person and virtual Presentations and Discussions on **trends in philanthropy** and issues (**health, education, human services, climate, arts & culture, youth and families**, and more) presented by thought-leaders and experts on issues important to you
- **Best practice sessions, professional development and trainings** – specifically for staff and trustees
- **NETWORK:** meet colleagues on shared interests, learn from each other, and develop partnerships and collaboration. Networks include:
 - Community Foundations*
 - Family Foundation CEOs*
 - CFO & Finance Directors*
 - Program Staff Learning Network*
 - Western MA*
 - Central MA*
 - Greater Lowell*
 - Behavioral Health Funders*
 - Grantmakers of Color*
 - MA Arts Funders*
 - The Summer Fund collaborative*
 - Essex County*
 - Cape Cod & Islands*
- Tap into our **national network** of thousands of funders throughout the U.S.
- Access **RESOURCES, RESEARCH, NEWS** and more enabling you to be more effective and informed in your grantmaking. ***Giving Massachusetts 2020 report & Funder Behavior during Covid19. Recent research topics: giving in an issue area, expenditures, and compensation.***
- **Community Foundations Services:** a ***New England Listserv*** and a ***National CEO Listserv***
- Online resources: **Requests for Proposals** database, **Jobs** database, **Common Proposal** and **Common Report Forms**, and a **Demographics Data Form**
- **Publicize your news**, updates, events and activities, and stay on top of trends, reports and news in philanthropy via www.PhilanthropyMA.org and our bi-weekly *Member InfoNet* e-newsletter

SUPPORT PHILANTHROPY

Philanthropy Massachusetts serves as the voice of the philanthropic sector in Massachusetts. We connect with media and representatives at the local, city and state level. Your foundation may be a member of national associations and affinity groups but belonging to a regional association provides greater collaboration and strength in the philanthropic sector and our communities.

SUPPORT THE NONPROFIT SECTOR

Over 450 organizations are enrolled in our **Nonprofit Partners Program** and hundreds more take part in our Meet the Donors series, attend technical assistance and capacity building workshops, and get grants research through our **Foundation Center Directory Online** access and research assistance on fund development.

MEMBER CATEGORIES and HOW TO JOIN

Organizations with grant making as their primary focus of activity, which are accessible to the public and open to a reasonable range of nonprofits, are eligible for membership, including the following:

- Bank charitable trust departments
- Public and Community foundations
- Governmental funding agencies
- Philanthropic research centers
- Operating foundations
- Philanthropic advisory services
- Private, Independent and Family foundations
- Corporate foundations and giving programs
- Wealth Management companies
- Individual Donors and Donor Advised Funds
- Giving Circles or Donor Collaboratives
- Retirees from Philanthropy

Annual membership support covers the calendar year, may be provided in the form of a grant, and is based on grants made annually in Massachusetts.

To discuss how Membership might best fit your grant making organization, please contact CEO Jeff Poulos at jpoulos@PhilanthropyMA.org or 617.426.2606 x113.

www.PhilanthropyMA.org



MEMBERSHIP SUPPORT SCHEDULE 2023

General Membership support covers the calendar year and is based on your **estimated annual giving** in Massachusetts.

Circle of Champions Members provide additional support in recognition of the valuable work Philanthropy Massachusetts provides to the greater nonprofit and philanthropic community. Dues only cover 60% of our operating budget

***Associate Membership is available at \$535 for grant-makers in the following categories:**

- Emerging or new foundations in pre-grant making status
- Philanthropic advisory services and wealth managers
- Foundations with primary offices located in states outside Massachusetts with funding interests, staff or trustees based in Massachusetts
- Individual donors and Giving Circles making at least \$50,000 in charitable contributions annually
- Retirees from the philanthropic sector

Estimated Annual Giving in Massachusetts	Circle of Champions	General
\$15,000,000 - or more	\$22,750	\$15,600
\$10,000,000 - \$14,999,999	\$18,200	\$13,000
\$5,000,000 - \$9,999,999	\$16,100	\$9,800
\$3,000,000 - \$4,999,999	\$13,000	\$8,800
\$2,000,000 - \$2,999,999	\$11,500	\$7,250
\$1,000,000 - \$1,999,999	\$10,600	\$6,400
\$700,000 - \$999,999	\$9,400	\$5,200
\$600,000 - \$699,999	\$7,325	\$4,450
\$500,000 - \$599,999	\$6,750	\$3,125
\$300,000 - \$499,999	\$5,550	\$2,600
\$100,000 - \$299,999	\$3,375	\$1,785
less than \$99,999	\$1,250	\$790
Associate*		\$535

Philanthropy Massachusetts is a nonprofit 501(c)(3) and support may be provided in the form of a grant. Exclusions in calculating level of annual giving include: product donations, pass-through donations, fiscal sponsorships, employee support to federated fundraising campaigns, and grants to individuals. Public and community foundations can base support on discretionary grants only rather than total grants, and government agencies engaged in grant making can base support on annual administrative budget rather than total grants. *New members are eligible to receive a 20% discount in the first year, provided total membership support is not less than \$535.*



MEMBERSHIP FORM

Organization Name:		
Address:		
Address line 2:		
City:	State:	Zip:
Phone:	Fax:	
Website:		
Primary Contact Name:		
Primary Contact Title:		
Primary Contact Email:		

CONTACTS

<i>Billing Contact (if different from above)</i>		
Name:		
Title:		
Organization (if different)		
Mailing Address:		
City:	State/Zip:	Phone:
Email:		

If you wish for additional staff and trustees to receive program invites, updates and the InfoNet e-newsletter, provide contact info below (or attach on separate sheet)*:

Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___
Name	Title	
Email		Note: Staff ___ Trustee ___

***Note: Philanthropy Massachusetts does not sell or share contact information without prior permission.**

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Type of Organization:

- | | |
|---|--|
| <input type="checkbox"/> Community Foundation | <input type="checkbox"/> Operating Foundation |
| <input type="checkbox"/> Corporate Foundation | <input type="checkbox"/> Philanthropic Advisory Services |
| <input type="checkbox"/> Corporate Giving Program | <input type="checkbox"/> Public Foundation |
| <input type="checkbox"/> Family Foundation | <input type="checkbox"/> Wealth Management Company |
| <input type="checkbox"/> Government Agency | <input type="checkbox"/> Individual |
| <input type="checkbox"/> Independent Foundation | <input type="checkbox"/> Other _____ |

Geographic Funding or Service Area:

- | | |
|---|--|
| <input type="checkbox"/> Local _____ | <input type="checkbox"/> National |
| <input type="checkbox"/> Statewide in Massachusetts | <input type="checkbox"/> International |
| <input type="checkbox"/> Regional (multi-state) | <input type="checkbox"/> Other _____ |

Program Areas

- | | |
|---|--|
| <input type="checkbox"/> Arts & Culture | <input type="checkbox"/> Housing/Shelter |
| <input type="checkbox"/> Civil/Human Rights/Advocacy | <input type="checkbox"/> Human/Social Services |
| <input type="checkbox"/> Community/Economic Development | <input type="checkbox"/> International |
| <input type="checkbox"/> Education | <input type="checkbox"/> Religion |
| <input type="checkbox"/> Environment | <input type="checkbox"/> Youth Development |
| <input type="checkbox"/> Health | <input type="checkbox"/> Other _____ |

ORGANIZATIONAL DETAILS

Total estimated Giving in MA for previous year: \$ _____

Staff Size: ___ FT ___ PT Assets: \$ _____ Yr. Founded _____

Membership Category (check one):

- Circle of Champions (willing to lead as supporters of the philanthropic field and provide additional support for Philanthropy Massachusetts operations. Membership dues only cover 60% of our operating budget.)
- General
- Associate

Amount (Use Enclosed Support Schedule): \$ _____

Payment is: ___ enclosed ___ please bill us

Signature

Date

Return this form to:

Jeff Poulos, Chief Executive Officer jpoulos@PhilanthropyMA.org
Philanthropy Massachusetts, 133 Federal Street, Suite 802, Boston, MA 02110